

# INFORME DE VENTAS AL MERCADO – DICIEMBRE Y AÑO 2025



- Fuente: [https://datos.gob.ar/dataset/energia-refinacion-comercializacion-petroleo-gas-derivados-tablas-dinamicas/archivo/energia\\_57ba039e-7fcb-4e07-87f1-a56d678f9381](https://datos.gob.ar/dataset/energia-refinacion-comercializacion-petroleo-gas-derivados-tablas-dinamicas/archivo/energia_57ba039e-7fcb-4e07-87f1-a56d678f9381) , Información pública recopilada por AOYPF.

# NAFTAS AL PUBLICO

| VENTAS DE NAFTAS AL PUBLICO |                |                |               |                |                |               | VENTAS DE NAFTAS AL PUBLICO |           |               |           |           |               |  |
|-----------------------------|----------------|----------------|---------------|----------------|----------------|---------------|-----------------------------|-----------|---------------|-----------|-----------|---------------|--|
| M3                          | MERCADO        |                |               | YPF            |                |               | MERCADO                     |           |               | YPF       |           |               |  |
| PROVINCIA                   | DICIEMBRE 2024 | DICIEMBRE 2025 | 2025 Vs. 2024 | DICIEMBRE 2024 | DICIEMBRE 2025 | 2025 Vs. 2024 | AÑO 2024                    | AÑO 2025  | 2025 Vs. 2024 | AÑO 2024  | AÑO 2025  | 2025 Vs. 2024 |  |
| Buenos Aires                | 307.518        | 330.553        | 7%            | 156.970        | 168.979        | 8%            | 3.254.798                   | 3.488.531 | 7%            | 1.705.404 | 1.792.886 | 5%            |  |
| CABA                        | 77.023         | 77.344         | 0%            | 38.040         | 38.680         | 2%            | 897.090                     | 830.538   | -7%           | 453.484   | 416.848   | -8%           |  |
| Catamarca                   | 6.861          | 7.253          | 6%            | 4.112          | 4.454          | 8%            | 76.494                      | 79.259    | 4%            | 48.279    | 48.059    | 0%            |  |
| Chaco                       | 17.428         | 16.776         | -4%           | 9.363          | 8.823          | -6%           | 191.636                     | 194.372   | 1%            | 106.376   | 104.396   | -2%           |  |
| Chubut                      | 18.973         | 18.392         | -3%           | 13.235         | 12.234         | -8%           | 203.089                     | 204.681   | 1%            | 140.676   | 141.788   | 1%            |  |
| Córdoba                     | 79.914         | 84.112         | 5%            | 43.568         | 47.260         | 8%            | 889.439                     | 933.715   | 5%            | 502.245   | 514.321   | 2%            |  |
| Corrientes                  | 20.008         | 19.028         | -5%           | 10.811         | 10.504         | -3%           | 216.606                     | 216.275   | 0%            | 119.908   | 119.651   | 0%            |  |
| Entre Ríos                  | 28.225         | 28.980         | 3%            | 14.071         | 14.244         | 1%            | 315.299                     | 316.972   | 1%            | 162.773   | 156.120   | -4%           |  |
| Formosa                     | 8.519          | 8.366          | -2%           | 4.677          | 4.669          | 0%            | 92.493                      | 93.770    | 1%            | 49.871    | 51.399    | 3%            |  |
| Jujuy                       | 10.211         | 10.726         | 5%            | 6.700          | 7.058          | 5%            | 113.025                     | 119.821   | 6%            | 73.788    | 79.666    | 8%            |  |
| La Pampa                    | 12.625         | 12.414         | -2%           | 8.071          | 7.704          | -5%           | 138.607                     | 134.749   | -3%           | 87.348    | 84.198    | -4%           |  |
| La Rioja                    | 7.635          | 7.367          | -4%           | 4.589          | 4.506          | -2%           | 85.660                      | 85.807    | 0%            | 52.983    | 51.906    | -2%           |  |
| Mendoza                     | 34.389         | 35.907         | 4%            | 22.368         | 23.348         | 4%            | 383.328                     | 397.983   | 4%            | 256.233   | 260.019   | 1%            |  |
| Misiones                    | 23.098         | 22.827         | -1%           | 14.086         | 14.554         | 3%            | 256.838                     | 257.532   | 0%            | 156.150   | 162.318   | 4%            |  |
| Neuquén                     | 22.688         | 22.864         | 1%            | 15.754         | 16.158         | 3%            | 246.511                     | 253.424   | 3%            | 171.860   | 173.975   | 1%            |  |
| Rio Negro                   | 24.881         | 25.855         | 4%            | 15.565         | 16.338         | 5%            | 275.331                     | 275.232   | 0%            | 173.294   | 176.899   | 2%            |  |
| Salta                       | 19.506         | 19.824         | 2%            | 14.898         | 15.460         | 4%            | 211.330                     | 223.435   | 6%            | 162.257   | 174.870   | 8%            |  |
| San Juan                    | 10.683         | 11.197         | 5%            | 7.192          | 7.565          | 5%            | 117.096                     | 122.269   | 4%            | 78.699    | 82.649    | 5%            |  |
| San Luis                    | 10.445         | 10.485         | 0%            | 6.311          | 6.474          | 3%            | 115.168                     | 118.969   | 3%            | 70.569    | 72.486    | 3%            |  |
| Santa Cruz                  | 11.657         | 11.403         | -2%           | 8.743          | 8.325          | -5%           | 122.161                     | 119.589   | -2%           | 91.954    | 87.626    | -5%           |  |
| Santa Fe                    | 64.828         | 67.391         | 4%            | 33.175         | 34.012         | 3%            | 707.684                     | 735.967   | 4%            | 366.936   | 375.657   | 2%            |  |
| S. del Estero               | 13.541         | 13.183         | -3%           | 6.860          | 7.041          | 3%            | 145.444                     | 152.373   | 5%            | 78.214    | 80.194    | 3%            |  |
| T. del Fuego                | 5.917          | 5.940          | 0%            | 5.267          | 5.514          | 5%            | 64.725                      | 65.819    | 2%            | 57.473    | 60.763    | 6%            |  |
| Tucuman                     | 23.889         | 25.066         | 5%            | 14.441         | 15.434         | 7%            | 258.582                     | 271.482   | 5%            | 157.670   | 168.470   | 7%            |  |
| TOTAL                       | 860.463        | 893.253        | 3,8%          | 478.867        | 499.338        | 4,3%          | 9.378.436                   | 9.692.566 | 3,3%          | 5.324.444 | 5.437.164 | 2,1%          |  |

| MERCADO NAFTAS AL PUBLICO VOL M3 |           |           |       |
|----------------------------------|-----------|-----------|-------|
| EMPRESA                          | AÑO 2024  | AÑO 2025  | % DIF |
| YPF                              | 5.324.444 | 5.437.164 | 2,1%  |
| SHELL                            | 2.120.375 | 2.269.095 | 7,0%  |
| AXION                            | 1.144.727 | 1.157.508 | 1,1%  |
| PUMA                             | 473.439   | 484.191   | 2,3%  |
| DAPSA                            | 127.502   | 139.982   | 9,8%  |
| DELTA PAT                        | 94.634    | 116.247   | 22,8% |
| REFINOR                          | 93.315    | 88.379    | -5,3% |
| M3                               | 9.378.436 | 9.692.566 | 3,3%  |

| MERCADO NAFTAS AL PUBLICO VOL M3 |           |           |       |
|----------------------------------|-----------|-----------|-------|
| GRADO                            | AÑO 2024  | AÑO 2025  | % DIF |
| G2                               | 7.159.170 | 7.181.102 | 0,3%  |
| G3                               | 2.219.266 | 2.511.464 | 13%   |
| M3                               | 9.378.436 | 9.692.566 | 3,3%  |

| YPF NAFTAS AL PUBLICO VOL M3 |           |           |       |
|------------------------------|-----------|-----------|-------|
| GRADO                        | AÑO 2024  | AÑO 2025  | % DIF |
| G2                           | 4.035.366 | 3.983.159 | -1,3% |
| G3                           | 1.289.078 | 1.454.005 | 13%   |
| M3                           | 5.324.444 | 5.437.164 | 2,1%  |

| MERCADO NAFTAS AL PUBLICO MS % |          |          |
|--------------------------------|----------|----------|
| EMPRESA                        | AÑO 2024 | AÑO 2025 |
| YPF                            | 57%      | 56%      |
| SHELL                          | 23%      | 23%      |
| AXION                          | 12%      | 12%      |
| PUMA                           | 5%       | 5%       |
| OTRAS                          | 3%       | 4%       |

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# GAS OIL AL PUBLICO

| VENTAS DE GAS OIL AL PUBLICO |                |                |               |                |                |               |
|------------------------------|----------------|----------------|---------------|----------------|----------------|---------------|
| M3                           | MERCADO        |                |               | YPF            |                |               |
| PROVINCIA                    | DICIEMBRE 2024 | DICIEMBRE 2025 | 2025 Vs. 2024 | DICIEMBRE 2024 | DICIEMBRE 2025 | 2025 Vs. 2024 |
| Buenos Aires                 | 216.631        | 214.179        | -1%           | 91.587         | 101.027        | 10%           |
| CABA                         | 21.045         | 19.956         | -5%           | 10.065         | 9.375          | -7%           |
| Catamarca                    | 3.730          | 4.098          | 10%           | 2.203          | 2.473          | 12%           |
| Chaco                        | 13.944         | 13.140         | -6%           | 6.746          | 6.813          | 1%            |
| Chubut                       | 14.276         | 14.166         | -1%           | 9.683          | 9.482          | -2%           |
| Córdoba                      | 78.073         | 71.763         | -8%           | 31.092         | 32.734         | 5%            |
| Corrientes                   | 13.051         | 12.178         | -7%           | 6.539          | 6.399          | -2%           |
| Entre Rios                   | 25.577         | 24.832         | -3%           | 10.847         | 11.740         | 8%            |
| Formosa                      | 4.535          | 4.729          | 4%            | 2.150          | 2.314          | 8%            |
| Jujuy                        | 8.141          | 7.604          | -7%           | 5.095          | 5.140          | 1%            |
| La Pampa                     | 15.179         | 15.860         | 4%            | 8.538          | 9.814          | 15%           |
| La Rioja                     | 3.838          | 3.615          | -6%           | 2.119          | 2.164          | 2%            |
| Mendoza                      | 42.157         | 39.766         | -6%           | 27.271         | 26.298         | -4%           |
| Misiones                     | 15.581         | 13.568         | -13%          | 8.755          | 8.354          | -5%           |
| Neuquén                      | 15.277         | 15.835         | 4%            | 10.017         | 11.116         | 11%           |
| Rio Negro                    | 18.954         | 20.009         | 6%            | 12.198         | 13.082         | 7%            |
| Salta                        | 16.821         | 15.354         | -9%           | 13.083         | 12.467         | -5%           |
| San Juan                     | 8.312          | 8.449          | 2%            | 4.880          | 5.112          | 5%            |
| San Luis                     | 7.858          | 8.026          | 2%            | 4.296          | 4.875          | 13%           |
| Santa Cruz                   | 9.042          | 8.419          | -7%           | 7.128          | 6.602          | -7%           |
| Santa Fe                     | 53.997         | 48.208         | -11%          | 21.653         | 23.113         | 7%            |
| S. del Estero                | 11.263         | 10.352         | -8%           | 6.932          | 6.647          | -4%           |
| T. del Fuego                 | 3.037          | 2.925          | -4%           | 2.789          | 2.795          | 0%            |
| Tucuman                      | 15.073         | 13.573         | -10%          | 8.452          | 8.468          | 0%            |
| TOTAL                        | 635.392        | 610.606        | -3,9%         | 314.118        | 328.404        | 4,5%          |

| VENTAS DE GAS OIL AL PUBLICO |           |               |           |           |               |
|------------------------------|-----------|---------------|-----------|-----------|---------------|
| MERCADO                      |           |               | YPF       |           |               |
| AÑO 2024                     | AÑO 2025  | 2025 Vs. 2024 | AÑO 2024  | AÑO 2025  | 2025 Vs. 2024 |
| 2.402.190                    | 2.436.056 | 1%            | 1.095.998 | 1.117.232 | 2%            |
| 277.077                      | 238.113   | -14%          | 145.333   | 114.414   | -21%          |
| 44.642                       | 44.357    | -1%           | 28.409    | 28.757    | 1%            |
| 159.473                      | 153.361   | -4%           | 81.839    | 81.782    | 0%            |
| 173.737                      | 168.527   | -3%           | 114.994   | 113.738   | -1%           |
| 925.899                      | 856.641   | -7%           | 386.624   | 387.745   | 0%            |
| 165.936                      | 157.932   | -5%           | 81.762    | 78.015    | -5%           |
| 309.076                      | 296.813   | -4%           | 140.191   | 136.567   | -3%           |
| 56.035                       | 59.680    | 7%            | 27.959    | 29.311    | 5%            |
| 106.520                      | 97.449    | -9%           | 64.354    | 63.558    | -1%           |
| 188.706                      | 179.063   | -5%           | 104.821   | 108.868   | 4%            |
| 46.945                       | 45.440    | -3%           | 27.273    | 26.493    | -3%           |
| 495.208                      | 470.393   | -5%           | 320.283   | 305.088   | -5%           |
| 197.240                      | 184.608   | -6%           | 113.405   | 108.239   | -5%           |
| 188.138                      | 183.813   | -2%           | 122.848   | 118.376   | -4%           |
| 237.503                      | 229.269   | -3%           | 159.985   | 149.946   | -6%           |
| 197.979                      | 198.145   | 0%            | 154.566   | 154.381   | 0%            |
| 95.893                       | 98.886    | 3%            | 55.673    | 57.385    | 3%            |
| 91.600                       | 91.338    | 0%            | 50.262    | 52.222    | 4%            |
| 103.232                      | 92.228    | -11%          | 80.053    | 71.669    | -10%          |
| 665.009                      | 587.286   | -12%          | 269.567   | 273.939   | 2%            |
| 127.742                      | 134.179   | 5%            | 80.852    | 82.285    | 2%            |
| 31.753                       | 32.565    | 3%            | 28.530    | 30.610    | 7%            |
| 197.645                      | 181.020   | -8%           | 105.053   | 109.661   | 4%            |
| 7.485.176                    | 7.217.160 | -3,6%         | 3.840.634 | 3.800.281 | -1,1%         |

| MERCADO GAS OIL AL PUBLICO VOL M3 |           |           |        |
|-----------------------------------|-----------|-----------|--------|
| EMPRESA                           | AÑO 2024  | AÑO 2025  | % DIF  |
| YPF                               | 3.840.634 | 3.800.281 | -1,1%  |
| SHELL                             | 1.874.246 | 1.595.061 | -14,9% |
| AXION                             | 868.878   | 888.587   | 2,3%   |
| PUMA                              | 466.370   | 474.289   | 1,7%   |
| DAPSA                             | 199.856   | 214.842   | 7,5%   |
| DELTA P.                          | 167.802   | 180.228   | 7,4%   |
| REFINOR                           | 67.390    | 63.872    | -5,2%  |
| M3                                | 7.485.176 | 7.217.160 | -3,6%  |

| MERCADO GAS OIL AL PUBLICO VOL M3 |           |           |        |
|-----------------------------------|-----------|-----------|--------|
| GRADO                             | AÑO 2024  | AÑO 2025  | % DIF  |
| G2                                | 4.917.398 | 4.411.945 | -10,3% |
| G3                                | 2.567.778 | 2.805.214 | 9,2%   |
| M3                                | 7.485.176 | 7.217.160 | -3,6%  |

| YPF GAS OIL AL PUBLICO VOL M3 |           |           |       |
|-------------------------------|-----------|-----------|-------|
| GRADO                         | AÑO 2024  | AÑO 2025  | % DIF |
| G2                            | 2.375.657 | 2.209.916 | -7,0% |
| G3                            | 1.464.977 | 1.590.365 | 8,6%  |
| M3                            | 3.840.634 | 3.800.281 | -1,1% |

| MERCADO GAS OIL AL PUBLICO MS % |          |          |
|---------------------------------|----------|----------|
| EMPRESA                         | AÑO 2024 | AÑO 2025 |
| YPF                             | 51%      | 53%      |
| SHELL                           | 25%      | 22%      |
| AXION                           | 12%      | 12%      |
| PUMA                            | 6%       | 7%       |
| OTRAS                           | 6%       | 6%       |

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# NAFTAS + GAS OIL AL PUBLICO

| VENTAS DE NAFTAS + GAS OIL AL PUBLICO |                |                |               |                |                |               | VENTAS DE NAFTAS + GAS OIL AL PUBLICO |            |               |           |           |               |  |
|---------------------------------------|----------------|----------------|---------------|----------------|----------------|---------------|---------------------------------------|------------|---------------|-----------|-----------|---------------|--|
| M3                                    | MERCADO        |                |               | YPF            |                |               | MERCADO                               |            |               | YPF       |           |               |  |
| PROVINCIA                             | DICIEMBRE 2024 | DICIEMBRE 2025 | 2025 Vs. 2024 | DICIEMBRE 2024 | DICIEMBRE 2025 | 2025 Vs. 2024 | AÑO 2024                              | AÑO 2025   | 2025 Vs. 2024 | AÑO 2024  | AÑO 2025  | 2025 Vs. 2024 |  |
| Buenos Aires                          | 524.149        | 544.732        | 4%            | 248.557        | 270.006        | 9%            | 5.656.988                             | 5.924.586  | 5%            | 2.801.402 | 2.910.118 | 4%            |  |
| CABA                                  | 98.068         | 97.300         | -1%           | 48.105         | 48.055         | 0%            | 1.174.167                             | 1.068.651  | -9%           | 598.817   | 531.262   | -11%          |  |
| Catamarca                             | 10.591         | 11.351         | 7%            | 6.315          | 6.927          | 10%           | 121.136                               | 123.616    | 2%            | 76.688    | 76.816    | 0%            |  |
| Chaco                                 | 31.372         | 29.916         | -5%           | 16.109         | 15.636         | -3%           | 351.108                               | 347.733    | -1%           | 188.215   | 186.178   | -1%           |  |
| Chubut                                | 33.249         | 32.557         | -2%           | 22.918         | 21.716         | -5%           | 376.826                               | 373.207    | -1%           | 255.670   | 255.526   | 0%            |  |
| Córdoba                               | 157.987        | 155.875        | -1%           | 74.660         | 79.994         | 7%            | 1.815.338                             | 1.790.356  | -1%           | 888.869   | 902.066   | 1%            |  |
| Corrientes                            | 33.059         | 31.206         | -6%           | 17.350         | 16.903         | -3%           | 382.542                               | 374.207    | -2%           | 201.670   | 197.666   | -2%           |  |
| Entre Rios                            | 53.802         | 53.812         | 0%            | 24.918         | 25.984         | 4%            | 624.375                               | 613.784    | -2%           | 302.964   | 292.687   | -3%           |  |
| Formosa                               | 13.054         | 13.095         | 0%            | 6.827          | 6.983          | 2%            | 148.528                               | 153.450    | 3%            | 77.830    | 80.710    | 4%            |  |
| Jujuy                                 | 18.352         | 18.330         | 0%            | 11.795         | 12.198         | 3%            | 219.546                               | 217.270    | -1%           | 138.142   | 143.224   | 4%            |  |
| La Pampa                              | 27.804         | 28.274         | 2%            | 16.609         | 17.518         | 5%            | 327.313                               | 313.811    | -4%           | 192.169   | 193.066   | 0%            |  |
| La Rioja                              | 11.473         | 10.982         | -4%           | 6.708          | 6.670          | -1%           | 132.605                               | 131.247    | -1%           | 80.256    | 78.399    | -2%           |  |
| Mendoza                               | 76.546         | 75.674         | -1%           | 49.639         | 49.646         | 0%            | 878.536                               | 868.376    | -1%           | 576.516   | 565.107   | -2%           |  |
| Misiones                              | 38.679         | 36.395         | -6%           | 22.841         | 22.908         | 0%            | 454.078                               | 442.139    | -3%           | 269.555   | 270.557   | 0%            |  |
| Neuquén                               | 37.966         | 38.699         | 2%            | 25.771         | 27.274         | 6%            | 434.649                               | 437.237    | 1%            | 294.708   | 292.351   | -1%           |  |
| Rio Negro                             | 43.835         | 45.864         | 5%            | 27.763         | 29.420         | 6%            | 512.834                               | 504.501    | -2%           | 333.279   | 326.845   | -2%           |  |
| Salta                                 | 36.328         | 35.178         | -3%           | 27.981         | 27.927         | 0%            | 409.310                               | 421.581    | 3%            | 316.823   | 329.251   | 4%            |  |
| San Juan                              | 18.994         | 19.646         | 3%            | 12.072         | 12.677         | 5%            | 212.990                               | 221.155    | 4%            | 134.372   | 140.034   | 4%            |  |
| San Luis                              | 18.303         | 18.511         | 1%            | 10.607         | 11.349         | 7%            | 206.768                               | 210.307    | 2%            | 120.831   | 124.708   | 3%            |  |
| Santa Cruz                            | 20.699         | 19.822         | -4%           | 15.871         | 14.927         | -6%           | 225.393                               | 211.817    | -6%           | 172.007   | 159.295   | -7%           |  |
| Santa Fe                              | 118.825        | 115.600        | -3%           | 54.828         | 57.125         | 4%            | 1.372.693                             | 1.323.253  | -4%           | 636.503   | 649.596   | 2%            |  |
| S. del Estero                         | 24.804         | 23.535         | -5%           | 13.792         | 13.688         | -1%           | 273.186                               | 286.553    | 5%            | 159.066   | 162.479   | 2%            |  |
| T. del Fuego                          | 8.954          | 8.865          | -1%           | 8.056          | 8.309          | 3%            | 96.478                                | 98.384     | 2%            | 86.003    | 91.373    | 6%            |  |
| Tucuman                               | 38.962         | 38.640         | -1%           | 22.893         | 23.902         | 4%            | 456.227                               | 452.503    | -1%           | 262.723   | 278.131   | 6%            |  |
| TOTAL                                 | 1.495.855      | 1.503.859      | 0,5%          | 792.985        | 827.742        | 4,4%          | 16.863.612                            | 16.909.726 | 0,3%          | 9.165.078 | 9.237.445 | 0,8%          |  |

| MERCADO NAFTAS + GAS OIL AL PUBLICO VOL N |            |            |       |
|-------------------------------------------|------------|------------|-------|
| EMPRESA                                   | AÑO 2024   | AÑO 2025   | % DIF |
| YPF                                       | 9.165.078  | 9.237.445  | 0,8%  |
| SHELL                                     | 3.994.621  | 3.864.156  | -3,3% |
| AXION                                     | 2.013.605  | 2.046.094  | 1,6%  |
| PUMA                                      | 939.808    | 958.480    | 2,0%  |
| DAPSA                                     | 327.358    | 354.824    | 8,4%  |
| DELTA P.                                  | 262.437    | 296.475    | 13,0% |
| REFINOR                                   | 160.705    | 152.251    | -5,3% |
| M3                                        | 16.863.612 | 16.909.726 | 0,3%  |

| MERCADO NAFTAS + GAS OIL AL PUBLICO VOL N |            |            |       |
|-------------------------------------------|------------|------------|-------|
| PRODUCTO                                  | AÑO 2024   | AÑO 2025   | %     |
| NAFTAS                                    | 9.378.436  | 9.692.566  | 3,3%  |
| GAS OIL                                   | 7.485.176  | 7.217.160  | -3,6% |
| N + G                                     | 16.863.612 | 16.909.726 | 0,3%  |

| NAFTAS + GAS OIL AL PUBLICO MS % |          |          |
|----------------------------------|----------|----------|
| EMPRESA                          | AÑO 2024 | AÑO 2025 |
| YPF                              | 54%      | 55%      |
| SHELL                            | 24%      | 23%      |
| AXION                            | 12%      | 12%      |
| PUMA                             | 6%       | 6%       |
| OTRAS                            | 4%       | 5%       |

# LUBRICANTES

Todos los sectores

| VENTAS DE LUBRICANTES TODOS LOS SECTORES |                |                |               |                |                |               |
|------------------------------------------|----------------|----------------|---------------|----------------|----------------|---------------|
| LUBRICANTES M3                           | MERCADO        |                |               | YPF            |                |               |
| PROVINCIA                                | DICIEMBRE 2024 | DICIEMBRE 2025 | 2025 Vs. 2024 | DICIEMBRE 2024 | DICIEMBRE 2025 | 2025 Vs. 2024 |
| Buenos Aires                             | 6.414          | 6.515          | 2%            | 2.689          | 2.452          | -9%           |
| CABA                                     | 2.268          | 1.159          | -49%          | 452            | 409            | -9%           |
| Catamarca                                | 122            | 88             | -28%          | 27             | 53             | 95%           |
| Chaco                                    | 377            | 392            | 4%            | 186            | 161            | -14%          |
| Chubut                                   | 298            | 321            | 8%            | 154            | 206            | 34%           |
| Córdoba                                  | 1.715          | 1.603          | -7%           | 889            | 810            | -9%           |
| Corrientes                               | 178            | 154            | -14%          | 89             | 87             | -1%           |
| Entre Ríos                               | 744            | 573            | -23%          | 304            | 206            | -32%          |
| Formosa                                  | 90             | 75             | -18%          | 62             | 59             | -4%           |
| Jujuy                                    | 68             | 171            | 150%          | 27             | 128            | 382%          |
| La Pampa                                 | 368            | 340            | -7%           | 108            | 164            | 51%           |
| La Rioja                                 | 45             | 68             | 50%           | 15             | 37             | 148%          |
| Mendoza                                  | 671            | 609            | -9%           | 393            | 359            | -9%           |
| Misiones                                 | 268            | 328            | 22%           | 135            | 180            | 33%           |
| Neuquén                                  | 795            | 835            | 5%            | 392            | 395            | 1%            |
| Rio Negro                                | 204            | 166            | -19%          | 156            | 132            | -16%          |
| S/D                                      | 701            | 789            | 13%           |                |                |               |
| Salta                                    | 392            | 549            | 40%           | 256            | 439            | 71%           |
| San Juan                                 | 380            | 323            | -15%          | 259            | 214            | -18%          |
| San Luis                                 | 246            | 141            | -42%          | 84             | 83             | -1%           |
| Santa Cruz                               | 135            | 105            | -23%          | 85             | 63             | -25%          |
| Santa Fe                                 | 1.804          | 1.845          | 2%            | 730            | 800            | 10%           |
| S. del Estero                            | 253            | 224            | -12%          | 207            | 195            | -6%           |
| T. del Fuego                             | 61             | 55             | -10%          | 30             | 20             | -34%          |
| Tucuman                                  | 598            | 619            | 4%            | 166            | 192            | 16%           |
| TOTAL                                    | 19.197         | 18.047         | -6%           | 7.893          | 7.844          | -1%           |

| VENTAS DE LUBRICANTES TODOS LOS SECTORES |          |               |          |          |               |
|------------------------------------------|----------|---------------|----------|----------|---------------|
| MERCADO                                  |          |               | YPF      |          |               |
| AÑO 2024                                 | AÑO 2025 | 2025 Vs. 2024 | AÑO 2024 | AÑO 2025 | 2025 Vs. 2024 |
| 69.534                                   | 80.664   | 16%           | 27.348   | 26.552   | -3%           |
| 28.280                                   | 16.015   | -43%          | 5.224    | 4.956    | -5%           |
| 951                                      | 910      | -4%           | 447      | 490      | 10%           |
| 4.476                                    | 4.041    | -10%          | 1.711    | 1.484    | -13%          |
| 4.597                                    | 4.015    | -13%          | 2.862    | 2.368    | -17%          |
| 21.157                                   | 21.022   | -1%           | 9.634    | 9.036    | -6%           |
| 2.423                                    | 2.779    | 15%           | 1.017    | 1.178    | 16%           |
| 7.587                                    | 7.255    | -4%           | 2.623    | 2.291    | -13%          |
| 1.044                                    | 989      | -5%           | 742      | 633      | -15%          |
| 2.124                                    | 1.546    | -27%          | 1.492    | 1.036    | -31%          |
| 4.362                                    | 4.384    | 0%            | 1.569    | 1.683    | 7%            |
| 769                                      | 924      | 20%           | 479      | 531      | 11%           |
| 7.317                                    | 7.736    | 6%            | 4.016    | 4.416    | 10%           |
| 4.049                                    | 4.008    | -1%           | 1.823    | 1.727    | -5%           |
| 9.806                                    | 11.280   | 15%           | 5.157    | 5.467    | 6%            |
| 2.152                                    | 2.029    | -6%           | 1.657    | 1.606    | -3%           |
| 9.807                                    | 9.058    | -8%           |          |          |               |
| 4.801                                    | 4.766    | -1%           | 3.393    | 3.513    | 4%            |
| 5.450                                    | 5.168    | -5%           | 3.991    | 3.812    | -4%           |
| 1.828                                    | 1.871    | 2%            | 798      | 681      | -15%          |
| 2.094                                    | 1.723    | -18%          | 1.047    | 987      | -6%           |
| 23.277                                   | 24.431   | 5%            | 8.847    | 9.540    | 8%            |
| 1.833                                    | 2.048    | 12%           | 1.384    | 1.546    | 12%           |
| 1.283                                    | 1.163    | -9%           | 580      | 379      | -35%          |
| 8.615                                    | 8.677    | 1%            | 2.623    | 2.508    | -4%           |
| 229.615                                  | 228.503  | 0%            | 90.464   | 88.420   | -2%           |

| MERCADO DE LUBRICANTES M3 |          |          |       |
|---------------------------|----------|----------|-------|
| LUBRICANTES               | AÑO 2024 | AÑO 2025 | DIF % |
| GRASAS                    | 5.244    | 5.382    | 3%    |
| AUTOMOTRICES              | 150.134  | 151.816  | 1%    |
| INDUSTRIALES              | 71.552   | 68.114   | -5%   |
| MARINOS                   | 2.685    | 3.191    | 19%   |
| SUMA                      | 229.615  | 228.503  | -0,5% |

| YPF AL MERCADO DE LUBRICANTES M3 |          |          |       |
|----------------------------------|----------|----------|-------|
| LUBRICANTES                      | AÑO 2024 | AÑO 2025 | DIF % |
| GRASAS                           | 1.807    | 1.832    | 1%    |
| AUTOMOTRICES                     | 53.527   | 53.233   | -1%   |
| INDUSTRIALES                     | 34.520   | 32.622   | -5%   |
| MARINOS                          | 610      | 733      | 20%   |
| SUMA                             | 90.464   | 88.420   | -2%   |

| MS % MERCADO DE LUBRICANTES |          |          |
|-----------------------------|----------|----------|
| EMPRESA                     | AÑO 2024 | AÑO 2025 |
| YPF                         | 39,4%    | 38,7%    |
| SHELL                       | 27,1%    | 27,6%    |
| TOTAL                       | 11,8%    | 12,2%    |
| PAE                         | 9,0%     | 9,4%     |
| RESTO                       | 13,0%    | 12,0%    |